

CASE STUDY



BMD is a Mechanical and Process Engineering Company based in Ireland, who originally came to Highfield following a referral within the industry. Since then, we have built a strong and trusted relationship together, with long-term collaboration that BMD can rely on.

THE CHALLENGE

BMD's intense program schedule meant they required a high-quality team, and they needed them fast. The roles were for a niche specialism, making it more challenging to get up and running, and therefore requiring specific people and skills to complete the project.

Although the candidates were needed quickly, the Highfield team managed to provide all the resources within the short timeframe, without sacrificing quality. The work and effort from these new skills, made for seamless transitions and saved valuable time for BMD.

Now, with the efforts of our Piping department, they have a great team to work with and a strong relationship formed for many future partnerships.

"We needed a team of guys to get up and running quickly in a totally different environment to what they have ever worked in. The fact that they had great experience in Cadworx and piping design helped a lot. They had a lead who was very diligent, knew what we expected and ensured a high-quality design was issued to us. It wasn't always plain sailing, but we worked everything out between us to find the right answers. HPS found the right team for us and were able to add to it when we needed them to."

Ian Connell, BIM Manager at BMD & Company

For more information or to find out how we can help you secure and retain the best talent, please get in touch.

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LOOKING AHEAD

Looking to the future, with the need for skills and global growth, Ian Connell explained "Any positions that we need filling with quality candidates, we will task Highfield to find them. We feel that they will be able to provide good piping designers, not just BIM guys for our projects going forward."

There was amazing, shared learning across the teams throughout this project, which was made possible with the time saved and the standard of skills sourced.

With this, BMD are enthusiastic about growing with us moving forward, and enjoying our collaborative approach to solutions.

Anything they need is provided by the team here at Highfield, as we helped to find the right people for the job. They have real confidence in George and the Piping team here to perform, and appreciate the value in our service, as we continue to communicate and work together.



"A quick fix to a big project was solved by HPS - We will continue to ask for HPS services when they are required on future projects."

Ian Connell, BIM Manager at BMD & Company